



PROGRAM GUIDE

Business Rebate Program

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1.0 Program Introduction

The Business Rebate Program provides financial support to help businesses offset the costs of energy efficient products at their facility.

The program is available on a first-come, first-serve basis. Pre-approval for projects is mandatory. Costs incurred prior to project pre-approval will not be eligible.

Important Note: Please do not start the project or incur costs until you have talked with program staff to verify eligibility. Pre-approval for projects is required.

2.0 Definitions

In this Program Guide (including Appendices, Terms and Conditions, and all Program related documents) unless the context indicates a different meaning, terms are defined as follows:

Customer	An organization with a facility which purchases energy and receives an energy bill from a New Brunswick utility including but not limited to, providers of electricity, oil, natural gas, propane, etc.
Eligible Project Site	An Eligible Project Site is a set of buildings and/or facilities in one geographical location that meets all eligibility criteria.
Incentive	The payment that qualifying participants will receive. The amount is determined based on the program eligibility criteria and requirements stated in the Program Guide and the Program Terms and Conditions.
Incentive Claim	The Incentive Claim Application is filled out and submitted to NB Power upon the completion of the Project, in order to receive the Incentive Payment from NB Power.
Measure	An energy efficiency Measure is an investment, action, operational change and/or behavioral change that results in decreased energy use as compared to existing equipment. For the purposes of this Program, a Measure is defined as above but requires a Greenhouse Gas reduction to qualify.
Participant	A Customer who submitted a Project Pre-Approval Application that was reviewed and given written approval by NB Power, thus becoming enrolled in the Program.
Program Guide	This document contains all eligibility criteria, requirements, and processes, necessary for applicants to participate in the program.
Program Terms and Conditions	The legal obligations associated with Program participation.
Project	One or more Measures completed at an Eligible Project Site.

3.0 Eligibility Criteria

The participant must meet all eligibility requirements presented in this section.

3.1 Eligible Customers

Eligible customer must:

- Be classified under the Small Industrial, General Service 1, or General Service 2 Rate Schedule as per NB Power's Rate Schedules and Policies. Agricultural buildings (including farms) and places of worship are also eligible.
 - Non-NB Power customers are eligible to apply but must be in a similar rate schedule or customer class as listed above.
- Be located within New Brunswick
- Have authorization to approve installation of equipment at the Eligible Project Site.

3.2 Ineligible Customers

- Buildings owned by the federal government
- Customers classified under the Large Industrial Rate Schedule.

3.3 Eligible Projects

An eligible project must: replace existing equipment, decrease energy use, and result in a reduction of greenhouse gas emissions. Note that certain types of equipment, as specified in Appendix A, are not eligible to be replaced under the Program.

Please see [Appendix A](#) for a comprehensive list of the eligible equipment upgrades.

4.0 Incentives

Participants get 25% of eligible project costs. Incentives are offered on a first-come, first-serve basis until December 31, 2023 or until funds are depleted. There is a lifetime cap of \$250,000 per eligible project site.

4.1 Eligible Costs

Eligible costs will be limited to the following:

- External project management costs
- Purchase and installation of approved equipment
- Disposal and decommission of equipment replaced through program
- Project inspections performed due to legal and regulatory requirements
- Shipping, delivery, duties, and other costs associated with the delivery of equipment to the eligible project site
- Fees for consultants directly involved in the design, selection, purchase, and installation of the approved measure(s) included in the project. This may include professional, engineering,

scientific, technical, management and contracting services, including those required for training employees in the proper operation of the project.

- Additional study costs or other costs approved by NB Power, in its sole discretion

4.2 Ineligible Costs

The following costs are NOT eligible for reimbursement under the Program:

- Land acquisition
- Leasing land, buildings, and other facilities;
- Leasing equipment (other than equipment directly related to the construction of an asset under the programs or a component);
- real estate fees and related costs, including those related to easements (e.g. surveys);
- Financing charges and loan interest payments;
- Legal fees;
- Provincial sales tax and Goods and Services tax/HST.

5.0 Program Steps

STEP 1: APPLY ONLINE

Please complete the online registration form at:

<https://www.saveenergy.nb.ca/NBPForms/BusinessRebate.aspx>

For questions about the program, contact NB Power during business hours at 1-800-663-6272 or by email: BRP-PRE@nbpower.com.

NB Power will contact the applicant within 5 business days of receiving the completed application. If applicant meets program criteria and chooses to proceed, the project can move on to Step 2.

STEP 2: DEVELOP SCOPE

If the applicant decides to proceed after Step 1, it is now important to develop scope. Scope refers to the description of work and the supporting quotes for the estimated cost of proposed project. This information is required to determine applicant eligibility for the next step in the process, Pre-Approval.

If you have any questions about this step, please contact NB Power by email at: BRP-PRE@nbpower.com

STEP 3: GET PRE-APPROVAL

NB Power will provide a pre-approval form upon completion of Step 2. Please complete this form. Once the pre-approval form has been completed, it should be submitted online. Project work should not begin before approval is granted by Program Staff. Program Staff will send the required documents. A pre-project site visit may be required.

STEP 4: IMPLEMENT PROJECT

With approval from NB Power, work at the Eligible Project Site may begin.

STEP 5: REQUEST FOR PAYMENT

Once the project is complete, it is time to request the Incentive. A post-project site visit may be required before payment will be issued.

STEP 6: RECEIVE INCENTIVE PAYMENT

Once NB Power has approved the payment request, the Incentive will be paid by direct deposit to participant's account within 60 days.

APPENDIX A: Eligible Equipment Guide

BUSINESS REBATE PROGRAM

Eligible Equipment Guide

The following tables outline the product requirements and rebates available for a range of energy-efficient technologies. For questions on product eligibility, please contact program staff.

COMPRESSED AIR Rebate Measures

Product	Criteria
Air Tanks	- The tank/receiver must meet or exceed the minimum tank size for the compressed-air system.
Cycling Refrigerated Air Dryers	- Dryers up to 300 cubic feet per minute (CFM) capacity are eligible for rebates.
Variable Speed Drive Screw Compressors	- Compressors between 10 and 40 hp are eligible for rebates.

WATER HEATING Rebate Measures

Product	Criteria
Heat Pump Water Heaters	- Energy Factor EF > 2.3 - Product must be CSA approved or equivalent certification for Canada
Natural Gas Water Heaters	- Proposed water heating system must be CSA approved or equivalent certification for Canada

HVAC Rebate Measures

Product	Criteria
Programmable Thermostat	- Must be ENERGY STAR® rated
Air Source Heat Pumps	- Heat pump must be utilized during heating season - Systems must be AHRI certified matched systems.
Air-to-Water Heat Pumps	- Heat pump must be utilized during heating season
Boilers	- Up to 150kW - All fuel types
Condensing Unit Heater	- Must be a unit heater with a thermal efficiency of 90% or more
De-stratification Fans	- Space must be heated by ceiling mounted forced-air heating systems, including unit heaters, and the temperature should be controlled thermostatically at floor level.

Energy Recovery Ventilator (ERV)	<ul style="list-style-type: none"> - Eligible equipment is ERV/HRV with a minimum sensible effectiveness of 55 percent at 32°F for spaces with no ERV/HRV or for spaces where ERV/HRV is not required by code (OBC, SB 10, SB 12) and ERV/HRV with a minimum sensible effectiveness of 65 percent at 32°F for spaces where ERV/HRV is required by code.
Ground & Water Source Heat Pumps	<ul style="list-style-type: none"> - Heat pump must be utilized during heating season - Systems must be AHRI certified matched systems. - Water loop heat pumps connected to a cooling tower and boiler are not eligible for incentives
Infrared Heater	<ul style="list-style-type: none"> - Must be using the unit heater for space or process heating
Ductless Minisplit Heat Pump (DHP)	<ul style="list-style-type: none"> - Heat pump must be utilized over the heating season - Systems must be AHRI certified matched systems
Packaged Terminal Heat Pumps (PTHP)	<ul style="list-style-type: none"> - Heat pump must be utilized during heating season - Must be AHRI certified (standard size only). Standard size refers to having an external wall opening greater than or equal to 16 inches high or greater than or equal to 42 inches wide, and a cross-sectional area greater than or equal to 670 square inches.
Water Cooled Chiller	<ul style="list-style-type: none"> - Install water-cooled, positive displacement chiller.

KITCHEN EQUIPMENT Rebate Measures

Product	Criteria
Electric Combination Oven	<ul style="list-style-type: none"> - ENERGY STAR® rated
Electric Convection Oven	<ul style="list-style-type: none"> - ENERGY STAR® rated - Idle Input rate less than 1.5kW
Fryer	<ul style="list-style-type: none"> - ENERGY STAR® rated
Gas Combination Oven	<ul style="list-style-type: none"> - ENERGY STAR® rated
Gas Convection Oven	<ul style="list-style-type: none"> - ENERGY STAR® rated
High Temperature Dishwashers	<ul style="list-style-type: none"> - ENERGY STAR® rated - Built-in booster heater
Ice Maker	<ul style="list-style-type: none"> - ENERGY STAR® rated - Must be replacing non-ENERGY STAR® Ice Maker in retrofit applications
Low Temperature Dishwashers	<ul style="list-style-type: none"> - ENERGY STAR® rated

LED LIGHTING Rebate Measures

Product	Criteria
Downlight Luminaire	- ENERGY STAR® rated
Flood and Spot Luminaires	- Must be Design Lights Consortium (DLC) certified - Includes landscape, accent and architectural types
Fuel Pump Canopy Luminaire	- Must be Design Lights Consortium (DLC) certified
Full-Cutoff Wall-Mounted Area Luminaire	- Must be Design Lights Consortium (DLC) certified
High-bay Luminaire	- Must be Design Lights Consortium (DLC) certified
Linear Ambient Luminaire	- Must be Design Lights Consortium (DLC) certified
Low-bay Luminaire	- Must be Design Lights Consortium (DLC) certified
Non-Cutoff and Semi Cutoff Wall-mounted Area Luminaire	- Must be Design Lights Consortium (DLC) certified
Parking Garage Luminaire	- Must be Design Lights Consortium (DLC) certified
Pole/Arm-Mounted Area Luminaire	- Must be Design Lights Consortium (DLC) certified
Pole/Arm-Mounted Decorative Luminaire	- Must be Design Lights Consortium (DLC) certified
Refrigerated Case Luminaire	- Must be Design Lights Consortium (DLC) certified - Includes both horizontal and vertical lighting installed in refrigerator or freezer case
Stairwell and Passageway Luminaire	- Must be Design Lights Consortium (DLC) certified - Used to replace non-dimmable stairwell fixture - Dims to minimum acceptable illumination following IES Standards - Operates 24/7
Track or Mono-Point Directional Luminaire	- Must be Design Lights Consortium (DLC) certified - Includes ceiling-mounted tracks or fixed single head
Troffers	- Must be Design Lights Consortium (DLC) certified
Wall-Wash Luminaire	- Must be Design Lights Consortium (DLC) certified

LED LIGHTING CONTROLS Rebate Measures

Product	Criteria
Daylight Controls – Wall/Fixed/Ceiling Mounted	- System commissioning is strongly recommended to ensure maximum energy savings
Occupancy Sensor – Wall-Switch/Fixture Mounted/ Ceiling/Wall Remote Mounted	- System commissioning is strongly recommended to ensure maximum energy savings

Occupancy Sensor – Exterior	- Fixture must automatically shut off during the day by using a timer, photo-sensor or similar technology
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MOTORS Rebate Measures

Product	Criteria
Premium Motors (Max. 40hp)	<ul style="list-style-type: none"> - Motors must be three-phase induction type, open drip proof (ODP), totally enclosed fan cooled (TEFC) classification, or general purpose application as well as Design A or B. - Motors must be new, NEMA Premium Efficiency motors ranging in size between 1 and 40 horsepower - Design C or D motors are not eligible
Variable Frequency Drives (Max. 40hp)	<ul style="list-style-type: none"> - VFDs must be new - A minimum of 3 per cent series reactor (inductor, choke) is recommended on the drive AC input connections - Must operate at least 2,000 hours per year - The following are not eligible for rebates: <ul style="list-style-type: none"> o Redundant (back-up) systems o VFDs that control forward-curve fans with inlet guide vanes or variable pitch vane-axial fans are not eligible for rebates o VFDs that are replacing existing VFDs

REFRIGERATION EQUIPMENT Rebate Measures

Product	Criteria
Door Heater Controls	- Humidity or conductivity based heater controls that limit heater operation to periods of high relative humidity (when condensation is likely to form) are eligible for rebates
Milk Pre-cooler	- Cannot be replacing existing milk pre-cooler
Reflective Ceiling (Low E)	- Either low emissivity paint or low emissivity panels to be installed on the underside of the roof deck. Applicable on ice surfaces such as arenas and curling rinks.
Refrigerated Walk-ins Door Strip	- Vinyl strips used to reduce cooling load associated with infiltration of warmer air.
Strip-curtains for Display Cases	- PVC, metal or equivalent curtains installed on open, multi-deck coolers are eligible for rebates
Zero-energy Doors for Reach-in Coolers	<ul style="list-style-type: none"> - Reach-in display case doors must be highly insulated, double or triple pane units with low-E glass coatings or low-conductivity filler gas (argon) - Door frames with electric resistance heating (heaters in door or frames) are not eligible